<u>Colorfusion Spa Deluxe Flameless Color Changing Relaxation Candle</u> <u>with Nature Sounds – (2 Pack)</u>

The vanilla scented Colorfusion Spa Deluxe candle provides soft, shimmering light that realistically and safely simulates candle flame. This unique candle features an enchanting display of color changing light and a selection of nature sounds for a total relaxation experience. Nature sounds include: Ocean Surf, Waterfall, Morning Birds, Babbling Brook and Rain & Thunder.

Perfect for homes with children and pets. 2 – Spa Deluxe Candles.



Size: 3"x 3" x 4.25" Square Pillar Candle. Vanilla Scented Weight: 1 lb.

Purpose/Product Use:

Home décor, room ambience, relaxation.

Package Contains:

Two individually wrapped candles.

Outdoor / Indoor Suitable:

Suitable for indoor use.

Manufactured:

China

Length of time product has been available:

Three years.

Selling Points

Why Buy:

The senses of sight, hearing and smell are energized by the special attributes of the Colorfusion Spa Deluxe Candle. This powerful combination reduces stress, revitalizes, invigorates and nourishes mind, body and soul. These candles are unique and make the perfect gift.

Who Buys:

Candle aficionados and anyone who likes unique home décor and relaxation items.

Key Features & Benefits:

- Flameless Shimmering Flame Realistically and safely simulates candle light
- Beautiful Color Changing Light Show recharges the body's energy
- Plays 5 nature songs relaxes and promotes health and healing
- Safe operation.
- 20 hour plus light show life.

Differentiation:

Colorfusion Spa Candles uniquely combine flameless and color changing light along with 5 nature sounds for a total relaxation experience.

Cost Justification:

The Spa Deluxe Candle combines several unique features and can provide years of relxation with replaceable AAA batteries.

Upsell/Cross-Sell

Other Colorfusion products are available for sale as follows:

- Colorfusion Scented Color Changing Candles <2-Pack> Scented Color Changing Candles.
- Colorfusion Festival Christmas Candles <2-Pack> Flameless, Color Changing Candles with Holiday Music

Selling Points (cont.)

Return Qualifications:

All returns are to be handled through the proper channels via HomeDepot.com return policy. The Schawbel Corporation will accept returns on all damaged, defective, or unused product. Returns to Home Depot stores is are not permitted.

If buyer's remorse, what are most frequently reasons and best counters?

Candle not working – please refer to frequently asked questions.

<u>If damaged, what questions can be asked to see how might buyer/shipper be responsible?</u>

Unit not working if left on. Replace batteries.

Field Destroy?

No field destroys – The Schawbel Corporation takes back all merchandise that is being returned upon approval.

Warranty Info:

Within one year of purchase, all product may be returned to manufacturer for fixing or replacing. Proof of purchase will be required.

Contact Info:

Please contact HomeDepot.com with any return questions.

Frequently Asked Questions

Q. What is the candle's battery life?

A. The flameless flickering light will last for 20+ hours. Overall battery life will decline when color changing and sound features are used.

Q. What kind of batteries does the candle use?

A. 3 AAA batteries (included).

Candle Instructions

The Colorfusion Spa Deluxe Candle offers a flameless shimmering light, a color changing light show and built-in nature sounds for the ultimate in relaxation.

Directions for use:

- •For flameless light: Move the black switch on the bottom of the candle to the left "Flicker" position.
- For flameless light and color changing light show:
 - Move the switch to the right "Color" position.
- To hold a color: Press "Hold" button on bottom right.
 - To resume color changing: Press "Hold" again.
- To play nature sounds: The light show switch must be either on "Flicker" or "Color." Sounds are played by pressing the " " button.
- Nature sounds play in a continuous loop.
 - To scroll through the sounds: Use the ">> | " button.
 - After selecting a specific sound, the sound will play continuously in a loop.
- To adjust the volume: Use the buttons marked "Vol+" and "Vol-."
- To turn OFF the sound function: Press the " button, or move the black switch to the center "Off" position.
- The product uses 3 replaceable AAA batteries. (included and installed)
- Battery life (depending upon duration and frequency of use) is 15-20 hours for flameless light and color changing light show. When using both lights and sound, battery life is approximately 5-10 hours.